

# Marc Kaufmann

✉ kaufmannm@ceu.edu

🐙 MarcKaufmann

🌐 <https://trichotomy.xyz/>

## Employment

- 2024 – present     📌 **Associate Professor of Economics** (with tenure), Central European University  
**Director of Philosophy, Politics, and Economics (PPE) Program**
- 2017 – 2024     📌 **Assistant Professor of Economics**, Central European University

## Education

- 2011 – 2017     📌 **Ph.D. in Economics, Harvard University**
- 2009 – 2011     📌 **M.Sc. Economics, Université Libre de Bruxelles**
- 2007 – 2008     📌 **M.Math., Cambridge University**
- 2004 – 2007     📌 **B.A. in Mathematics, Cambridge University**

## Other Professional Experience

- 2025-     📌 Member of **Luxembourg Climate Policy Observatory (OPC)**
- 2025     📌 Invited talk at **Reducetarian Summit**, Atlanta, Georgia  
Panelist for 'Growth, Green Growth, and Degrowth', CEU
- 2022     📌 **Panelist for 'The Future of GDP'**, Dubai Future Foundation
- 2020     📌 **Consultant to One Planet**, OnePlanet.com  
**Blog on Health for World Economic Forum**, with Pooran Desai (OnePlanet)
- 2011     📌 **Assistant to Member of the European Parliament Claude Turmes**, January-June
- 2010     📌 **Internship with Greens/EFA Group in the European Parliament**

## Publications

### Journal Articles

- 1 M. Kaufmann, J. Machado, and B. Verheyden, "Why do migrants stay unexpectedly? Misperceptions and implications for integration," *Journal of Mathematical Economics*, vol. 117, p. 103 099, 2025.
- 2 M. Kaufmann, P. Andre, and B. Kőszegi, "Understanding Markets with Socially Responsible Consumers," *Quarterly Journal of Economics*, 2024.
- 3 M. Kaufmann, "Projection Bias in Effort Choices," *Games and Economic Behavior*, vol. 135, pp. 368–393, 2022.
- 4 A. Estache and M. Kaufmann, "Theory and Evidence on the Economics of Energy Efficiency. Lessons for the Belgian Building Sector," *Reflète et perspectives de la vie économique*, vol. 50, no. 3, pp. 133–148, 2011.

### Peer-Reviewed Conference Papers

- 1 M. Kaufmann and B. Popa, "Continuations: What have they ever done for us?(experience report)," in *Proceedings of the 2nd ACM SIGPLAN International Workshop on Functional Software Architecture*, 2024, pp. 25–30.





### Working Papers

- 1 F. Fallucchi and M. Kaufmann, “Arbitraging Narrow Bracketers,” 2025 (reject and resubmit at JEEA).
- 2 M. Kaufmann, M. Kornemann, and B. Kőszegi, “How Secondary Markets Undermine Social Responsibility,” 2025.
- 3 M. Kaufmann and M. Köster, “The Dynamics of Chosen Beliefs,” 2025.

## Work in Progress

- 1 L. F. Drucker and M. Kaufmann, *Excuse-Driven Present Bias*, 2022.







## Seminars (invited talks)

- 2024  **Ludwig Maximilian University (Munich)**, Microeconomic Workshop; **Aalto University**, Helsinki Graduate School of Economics; **Vienna University of Economics and Business**, Vienna Graduate School of Finance
- 2023  **University of Essex**, Experimental Cluster
- 2021  **University of Vienna**, Institute for Markets and Strategy
- 2019  **Hungarian Academy of Sciences**, Economic Institute

## Conferences and Talks

- 2025  Conference invitation for “Morals, Purpose and Impact in Markets and Organizations” (Tinbergen Institute, Rotterdam); Narratives, Memory and Beliefs workshop (Riedenau, scheduled); Nordic Conference on Behavioral and Experimental Economics (Stavanger, scheduled)
- 2024  Young Economists Meeting 2024 (Brno); Early-Career Behavioral Economics Conference (Bonn, IZA); Behavioral-Economic-Theory-Workshop (UC Santa Barbara); Nordic Conference on Behavioral and Experimental Economics (Copenhagen)
- 2023  Nordic Conference on Behavioral and Experimental Economics (Lund); Matterhorn Symposium on Behavior, Institutions and Cooperation (Brig)
- 2022  Young Economists’ Meeting (Brno); 12th International Conference of the French Association of Experimental Economics (Lyon); FUR 2022 (Ghent); ESA Bologna 2022
- 2021  Subjective Probability Utility and Decision-Making (SPUDM) Conference 2021 (online); 11th International Conference of the French Association of Experimental Economics (Dijon)
- 2020  SABE 2020 Online Conference (July 2020); 2020 ESA Global Online Around-the-Clock Conference (September 2020)
- 2019  ESA Burgundy School of Business (September 2019); 14th Nordic Conference on Behavioral and Experimental Economics, Kiel (September 2019)
- 2018  Hungarian Academy of Sciences (April 2018)



## Research Stays

- 2025  **University of Bonn**, hosted by Botond Kőszegi
- 2024  **University of Bonn**, hosted by Botond Kőszegi
- 2023  **University of Bergamo**, hosted by Francesco Fallucchi
-  **briq Institute**, hosted by Botond Kőszegi
- 2022  **briq Institute**, hosted by Botond Kőszegi
- 2018  **LISER**, hosted by Bertrand Verheyden





## Refereeing

*American Economic Review* (x3), *Econometrica*, *Economic Journal*, *European Research Council Proposal*, *Experimental Economics*, *Games and Economic Behavior* (x2), *Journal of Economic Behavior and Organization*, *Journal of Economics and Management Strategy*, *Journal of Mathematical Economics*, *Journal of the European Economic Association*, *Journal of Political Economy*, *Journal of Political Economy: Microeconomics*, *Judgement and Decision Making*, *Management Science*, *Review of Economic Studies* (x2), *Review of Industrial Organization*








## Teaching

- 2024 – 2025     **PhD Research Seminar**, PhD  
**Advanced Microeconomics** (Game Theory and Information Economics), PhD/Masters  
**Game Theory and Asymmetric Information**, Masters  
**MA Thesis Seminar**, Masters
- 2017 – 2024     **Economical Thinking/7 Models (x3)**, Executive MBA  
**Information Economics (x6)**, PhD/Masters  
**PhD Research Seminar (x3)**, PhD  
**Psychology and Economics (x6)**, PhD/Masters  
**Introduction to Data Analysis in R (x4)**, PhD/Masters, MS Business Analytics  
**Business Economics (x1)**, non-Economics Masters  
**Equilibrium and Game Theory (x3)**, weekend class for BOOST program, Masters  
**Business Cultures and Economics through Simulation (x1)**, Masters  
**MA Thesis Seminar**, Masters


## PhD and Master Thesis Advising at CEU

- ongoing     Dilnovoz Abdurazzakova, PhD Thesis  
András Sári, PhD Thesis
- 2025     Anna Bazhenova, MA Thesis  
Mariia Karnaukh, MA Thesis  
Tatiana Voronova, MA Thesis
- 2024     Botagoz Amangeldiyeva, MA Thesis
- 2022     Rumen Kerekov, PhD Thesis (Postdoc @ UC Dublin)  
Chu, Jingxian, MA Thesis
- 2020     Alisher Batmanov, MA Thesis (Economics PhD @ UC San Diego)
- 2019     András Sári, MA Thesis
- 2018     Asel Raiymbekova, MA Thesis






## Honors, Scholarships, and Fellowships

- 2025     *Teaching Excellence Award*, university-wide teaching award
- 2024     *Best Teacher Award* in CEU's MA/PhD in Economics program  
Research Support Scheme from CEU (€4,950)  
*Instructor of the Year Award*, Executive MBA Program
- 2023     Research Support Scheme from CEU (€4,500)
- 2020     Research Support Scheme from CEU (€4,984)
- 2018     *Best Teacher Award* in CEU's MA in Economics program
- 2016     Dissertation Completion Fellowship, Harvard University  
Foundation of Human Behavior Research Grant (\$4,800)  
Lab for Economic Applications and Policy Research Grant
- 2012 – 2014     Aides Financières à la Recherche, Government of Luxembourg

## Honors, Scholarships, and Fellowships (continued)

2011  Fulbright Scholarship

## Skills and Personal Information

Languages	 Luxembourgish, German, English, French (all fluent); Farsi, Hungarian (beginner, regressing)
Coding	 Racket, R, (Postgre)SQL, Python;  co-developer of congame
Scripting	 Javascript, bash, Latex, ...
Citizenship	 Luxembourgish